### JUNE 29, 2011 CTRMA BOARD OF DIRECTORS MEETING Summary Sheet

### **AGENDA ITEM #15**

Discussion and Action regarding the Fiscal Year 2012 Proposed Operating Budget

**Department: Financial Services** 

**Associated Costs: N/A** 

**Funding Source: N/A** 

**Board Action Required: Yes** 

**Description of Matter:** 

Attached is the proposed Central Texas Regional Mobility Authority Operating Budget for FY 2012 outlining the Authority's operating spending plan for the upcoming fiscal year. Revenue estimates are proposed at \$27.7 million. Expense estimates are proposed at \$31.3 million. After considering non-cash expenses, estimates result in a positive budgeted cash inflow of \$1.65 million at the end of FY 2012. The proposed budget is in compliance with board policy of maintaining unrestricted cash on hand to cover one year of cash expenses.

Attached documentation for reference:

**FY 2012 Proposed Operating Budget** 

**Contact for further information:** 

Bill Chapman, CFO Cindy Demers, Controller





JUNE 29, 2011

**FY 2012 PROPOSED BUDGET** 



## FY 2012 Proposed Operating Budget

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### **Proposed Budget Highlights**

- Revenue estimates for FY 2012 are proposed at \$27.7 million which is an approximate 25% increase over FY 2011 budget. Toll revenue estimates were derived from the Toll System Traffic and Revenue (T&R) Reports conducted by Stantec and URS. The estimates also include partial year revenues from the opening of the 183A extension project. To better reflect a conservative approach, we have reduced the toll revenue estimates from the previous proposed draft budget by \$1 million. Revenue estimates also include \$800K in federal grant money for the HERO program.
- Expenditure estimates for FY 2012 are proposed at \$31.3 million which represents a 2.72% decrease over FY 2011 budget.
- This 3<sup>rd</sup> draft of the proposed operating budget as compared to the first two drafts includes reductions to interest expense (\$4.9 million), general engineering contract budget (\$672,000) and toll collection fees (\$60,000) to reflect better estimates of these expenditure line items for the upcoming year.
- Estimates result in a positive budgeted cash inflow of \$1.65 million at the end of FY 2012.
- The proposed budget includes no new positions.
- Year-to-date numbers for FY 2011 are through June 22, 2011.
- A capital budget is now included for planned costs associated with developing the public private partnerships (P3) initiatives for Mopac Managed Lanes and 183 South projects as well as an updated capital project budget for the Manor Expressway project.
- The system operating budget is included for ensuring compliance with the trust indentures and coverage requirements.
- The FY 2012 Proposed Budget is in compliance with board policy of maintaining unrestricted cash on hand to cover one year of cash expenses.



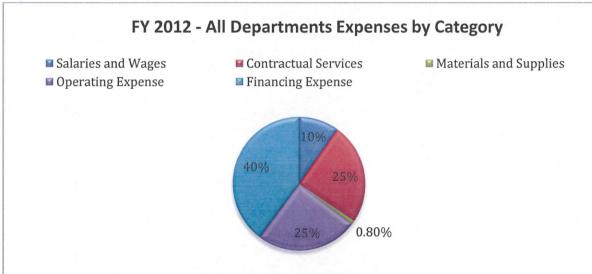
## Consolidated Summary Revenues and Expenses

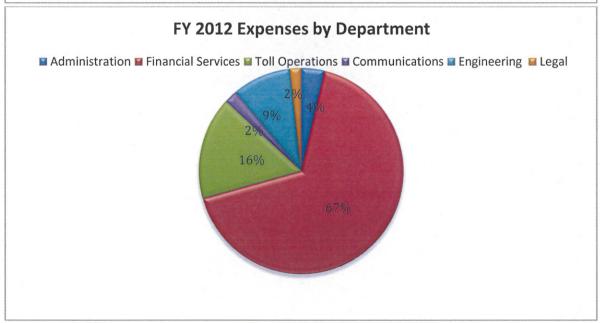
|  | FY 2010        |            |    | FY 2011        | FY 2012 |               |
|--|----------------|------------|----|----------------|---------|---------------|
|  | Adopted Budget |            | A  | Adopted Budget |         | oposed Budget |
| Revenues                                     |                |            |    |                |         |               |
| Operating Revenue:                           |                |            |    |                |         |               |
| Toll Revenue                                 | \$             | 16,030,172 |    | 17,880,000     |         | 22,463,200    |
| Video Tolls                                  |                | 2,869,362  |    | 2,800,000      |         | 3,004,800     |
| Fee Revenue                                  | -              | 1,316,840  |    | 1,350,000      |         | 1,252,000     |
| Total Operating Revenue                      | \$             | 20,216,374 | \$ | 22,030,000     | \$      | 26,720,000    |
| Other Revenue:                               |                |            |    |                |         |               |
| Interest Income                              |                | 400,340    |    | 60,000         |         | 180,000       |
| Grant Revenue                                |                | 5,675,189  |    |                |         | 800,000       |
| Misc Revenue                                 |                | 917        |    | 6,600          |         | 2,200         |
| Total Other Revenue                          | \$             | 6,076,446  | \$ | 66,600         | \$      | 982,200       |
| Total Revenue                                | \$             | 26,292,820 | \$ | 22,096,600     | \$      | 27,702,200    |
| Expenses                                     |                |            |    |                |         |               |
| Administrative, Operating and Financing      |                |            |    |                |         |               |
| Salaries and Wages                           |                | 2,778,081  |    | 2,913,702      |         | 3,059,242     |
| Contractual Services                         |                | 7,791,510  |    | 8,442,950      |         | 7,744,842     |
| Materials and Supplies                       |                | 127,350    |    | 120,500        |         | 252,200       |
| Operating Expense                            |                | 8,967,315  |    | 8,331,245      |         | 7,817,645     |
| Financing Expense                            |                | 18,818,743 |    | 12,443,280     |         | 12,500,303    |
| Total Expenses                               | \$             | 38,482,999 | \$ | 32,251,677     | \$      | 31,374,232    |
| Less: Non Cash Expenses                      |                |            |    |                |         |               |
| Amortization Expense                         |                |            |    | (1,225,000)    |         | (1,230,000)   |
| Depreciation Expense                         |                |            |    | (6,474,000)    |         | (6,066,500)   |
| Bond Issuance Expense                        |                |            |    | (620,280)      |         | (385,707)     |
| Accreted Interest - TIFFIA                   |                |            |    | (3,516,515)    |         |               |
| Accreted Interest - CABS                     |                |            |    | (899,355)      |         | (960,255)     |
| Total Non Cash Expenses                      |                |            | \$ | (12,735,150)   | \$      | (8,642,462)   |
| Plus: Cash Outlays                           |                |            |    |                |         |               |
| Capitalized Interest - Interest Payments Due |                |            |    |                |         | 1,721,444     |
| Debt Service - Principal Due                 |                |            |    |                |         | 1,595,000     |
| Net Cash Flow                                |                |            |    |                | \$      | 1,653,986     |
|  |                |            |    |                |         |               |

## Consolidated Summary Revenues and Expenses

### **Summary of Expenses:**

|                        | FY 2010        | FY 2011        | FY 2012         | Increase   |
|------------------------|----------------|----------------|-----------------|------------|
|                        | Adopted Budget | Adopted Budget | Proposed Budget | (Decrease) |
| Salaries and Wages     | 2,778,081      | 2,913,702      | 3,059,242       | 5.00%      |
| Contractual Services   | 7,791,510      | 8,442,950      | 7,744,842       | -8.27%     |
| Materials and Supplies | 127,350        | 120,500        | 252,200         | 109.29%    |
| Operating Expense      | 8,967,315      | 8,331,245      | 7,817,645       | -6.16%     |
| Financing Expense      | 18,818,743     | 12,443,280     | 12,500,303      | 0.46%      |
| Total Expenses         | 38,482,999     | 32,251,677     | 31,374,232      | -2.72%     |
|                        |                |                |                 |            |







## **Non-Cash Expenses**

| Total FY 2012 Proposed Expenses        |           | \$31,374,232 |
|--|-----------|--------------|
|  |           |              |
| Non Cash Expenditures                  |           |              |
| Amortization Expense                   |           | 1,230,000    |
| Dep Expense- Furniture & Fixtures      | 16,500    |              |
| Dep Expense – Equipment                | 14,500    |              |
| Dep Expense - Autos & Trucks           | 5,000     |              |
| Dep Expense-Building & Toll Facilities | 177,000   |              |
| Dep Expense-Highways & Bridges         | 5,000,000 |              |
| Dep Expense-Communication Equipment    | 195,000   |              |
| Dep Expense-Toll Equipment             | 465,000   |              |
| Dep Expense – Signs                    | 135,000   |              |
| Dep Expense-Land Improvements          | 52,000    |              |
| Dep Expense-Computers                  | 6,500     |              |
| Total Depreciation Expense             |           | 6,066,500    |
| Bond Issuance Expense Operating        |           | 385,707      |
| Accreted Interest 2005 CABS            |           | 960,255      |
| Total Non-Cash Expenditures            | -         | \$8,642,462  |
|  | -         |              |



### Summary of Changes from FY 2012 Proposed Draft 1 to Draft 3

| <b>Total Proposed Expense Budget Draft</b> | 3       |                  | \$       | 31,374,232   |
|--|---------|------------------|----------|--------------|
| Adjust General Engineering Contract Bo     | uaget   |                  |          | (672,000)    |
| Adjust Toll Collection Fees due to redu    |         |                  |          | (60,000)     |
| Adjust Interest Expense                    |         |                  |          | (4,916,004)  |
| Total Proposed May Expense Budget D        | raft 2  | 2                |          | 37,022,236   |
|  |         |                  |          |              |
| Community Initiatives Meeting Expense      | \$      | (100,000)<br>500 |          |              |
| Net Operations Adjustments                 | ċ       | (100 000)        | \$       | (99,500)     |
| Not Constitute Adjustments                 |         |                  | <b>.</b> | (00 500)     |
| Legacy document scan                       | \$      | 25,000           |          |              |
| HERO Marketing                             | \$      | 20,000           |          |              |
| Subscriptions/Memberships                  | \$      | (2,400)          |          |              |
| Communications                             | \$      | 23,600           |          |              |
| HR Services Contract                       | \$      | 40,000           |          |              |
| Facility Maintenance                       | \$      | (59,000)         | *        | ,_50         |
| Net Contractual Services Adjustments       |         |                  | \$       | 47,200       |
| Adjust Salary and Benefits to reflect es   | timat   | ed actual        | \$       | (19,398)     |
| Expenses: Proposed April Budget Draft 1    |         |                  | \$       | 37,093,934   |
| Evnoncoci                                  |         |                  |          |              |
| Total Proposed Revenue Budget Draft        | 3       |                  | \$       | 27,702,200   |
| Reduce Toll Revenue Estimate               |         |                  |          | (1,000,000)  |
| Total Proposed May Revenue Budget D        | Oraft 2 | 2                |          | 28,702,200   |
| Increase Grant Revenue - HERO Progra       |         | 800,000          |          |              |
| Reduce Grant Revenue - 290 Direct Con      |         |                  |          | (25,000,000) |
| Proposed April Budget Draft 1              |         |                  | \$       | 52,902,200   |
| Revenues:                                  |         |                  |          |              |

|                                | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Revenue                        |                              |                                     |                                 |                               |
| Toll Revenue - TxTag Rev fnd   | 17,000,000                   | 13,083,781                          | 76.96%                          | 21,395,350                    |
| Toll Revenue-HCTRA-183A        | 540,000                      | 536,213                             | 99.30%                          | 656,250                       |
| Toll Revenue-NTTA-183A         | 340,000                      | 371,691                             | 109.32%                         | 411,600                       |
| Total Toll Revenue -Toll Tags  | 0                            | 0                                   |                                 |                               |
| Video Tolls                    | 2,800,000                    | 2,653,294                           | 94.76%                          | 3,004,800                     |
| Fee Revenue                    | 1,350,000                    | 1,122,489                           | 83.15%                          | 1,252,000                     |
| Operating Revenue              | 0                            | 0                                   |                                 |                               |
| Interest Income                | 60,000                       | 221,853                             | 369.76%                         | 180,000                       |
| Grant Revenue                  | 0                            | 29,965,598                          |                                 | 800,000                       |
| Misc Revenue                   | 6,600                        | 2,200                               | 33.33%                          | 2,200                         |
| Gain/Loss on Disposal of Asset | 0                            | 1,000                               |                                 | -                             |
| Total Revenue                  | 22,096,600                   | 47,958,118                          | 217.04%                         | 27,702,200                    |

|                                | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Expenditures                   |                              |                                     |                                 |                               |
| Salary & Wage Expense          |                              |                                     |                                 |                               |
| Regular                        | 1,898,467                    | 1,544,958                           | 81.38%                          | 2,010,301                     |
| Part Time                      | 14,000                       | 8,208                               | 58.63%                          | 12,000                        |
| Overtime                       | 4,000                        | 0                                   |                                 | 4,000                         |
| Contractual Employees          | 105,000                      | 31,650                              | 30.14%                          | 105,000                       |
| TCDRS                          | 286,111                      | 221,188                             | 77.31%                          | 304,235                       |
| FICA                           | 97,483                       | 70,790                              | 72.62%                          | 97,856                        |
| FICA MED                       | 28,901                       | 21,863                              | 75.65%                          | 30,713                        |
| Health Insurance               | 213,300                      | 147,838                             | 69.31%                          | 204,529                       |
| Life Insurance                 | 6,618                        | 5,026                               | 75.94%                          | 5,374                         |
| Auto Allowance                 | 9,000                        | 9,223                               | 102.47%                         | 9,000                         |
| Other Benefits                 | 167,144                      | 53,682                              | 32.12%                          | 171,304                       |
| Unemployment Taxes             | 4,959                        | 2,978                               | 60.05%                          | 13,059                        |
| Salary Reserve                 | 78,719                       | 0                                   |                                 | 91,871                        |
| Total Salaries & Wages         | 2,913,702                    | 2,117,405                           | 72.67%                          | 3,059,242                     |
| Contractual Services           |                              |                                     |                                 |                               |
| Professional Services          |                              |                                     |                                 |                               |
| Accounting                     | 9,800                        | 5,823                               | 59.42%                          | 9,500                         |
| Auditing                       | 54,000                       | 42,650                              | 78.98%                          | 55,000                        |
| General Engineering Consultant | 1,600,000                    | 952,611                             | 59.54%                          | 1,250,000                     |
| General System Consultant      | 175,000                      | 7,852                               | 4.49%                           | 175,000                       |
| Image Processing               | 610,000                      | 560,275                             | 91.85%                          | 600,000                       |
| Facility maintenance           | 90,000                       | 102,415                             | 113.79%                         | 20,000                        |
| HERO                           | 0                            | 728,500                             |                                 | 820,000                       |
| Human Resources                | 12,000                       | 24,519                              | 204.33%                         | 80,000                        |
| Legal                          | 400,000                      | 98,907                              | 24.73%                          | 250,000                       |
| Photography                    | 15,000                       | 13,545                              | 90.30%                          | 15,000                        |
| Total Professional Services    | 2,965,800                    | 2,537,098                           | 85.55%                          | 3,274,500                     |

|   | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|---|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Other Contractual Services              |                              |                                     |                                 |                               |
| IT Services                             | 65,000                       | 36,012                              | 55.40%                          | 45,000                        |
| Graphic Design Services                 | 13,500                       | 3,509                               | 25.99%                          | 10,000                        |
| Website Maintenance                     | 45,000                       | 45,905                              | 102.01%                         | 25,000                        |
| Research Services                       | 20,000                       | 26,089                              | 130.45%                         | 25,000                        |
| Copy Machine maintenance                | 13,500                       | 7,033                               | 52.10%                          | 9,000                         |
| Software Licenses                       | 23,000                       | 8,719                               | 37.91%                          | 26,000                        |
| ETC Maintenance Contract                | 1,288,000                    | 491,314                             | 38.15%                          | 840,000                       |
| ETC Development                         | 125,000                      | 19,903                              | 15.92%                          | 125,000                       |
| ETC Testing                             | 30,000                       | 0                                   |                                 | 30,000                        |
| Communications and Marketing            | 170,000                      | 130,645                             | 76.85%                          | 170,000                       |
| Advertising                             | 25,000                       | 40,439                              | 161.76%                         | 40,000                        |
| Direct Mail                             | 5,000                        | 0                                   |                                 | 5,000                         |
| Video Production                        | 5,000                        | 0                                   |                                 | 5,000                         |
| Television                              | 5,000                        | 0                                   |                                 | 0                             |
| Radio                                   | 20,000                       | 0                                   |                                 | 15,000                        |
| Other Public Relations                  | 2,500                        | 0                                   |                                 | 2,500                         |
| Law Enforcement                         | 245,000                      | 214,576                             | 87.58%                          | 250,000                       |
| Special assignments                     | 5,000                        | 0                                   |                                 | 5,000                         |
| Traffic Management                      | 72,000                       | 59,580                              | 82.75%                          | 84,000                        |
| Emergency Maintenance                   | 10,000                       | 0                                   |                                 | 10,000                        |
| Security Contracts                      | 0                            | 0                                   |                                 | 600                           |
| Roadway Maintenance Contract            | 300,000                      | 68,484                              | 22.83%                          | 300,000                       |
| Landscape Maintenance                   | 200,000                      | 115,369                             | 57.68%                          | 280,000                       |
| Signal & Illumination Main              | 250,000                      | 131,933                             | 52.77%                          | 175,000                       |
| Mowing and litter control               | 300,000                      | 54,067                              | 18.02%                          | 40,000                        |
| Hazardous material cleanup              | 10,000                       | 0                                   |                                 | 10,000                        |
| Striping                                | 50,000                       | 0                                   |                                 | 75,000                        |
| Graffitti removal                       | 10,000                       | 2,125                               | 21.25%                          | 10,000                        |
| Cell Phones                             | 7,500                        | 8,594                               | 114.59%                         | 10,700                        |
| Local phone service                     | 16,500                       | 9,545                               | 57.85%                          | 16,000                        |
| Long Distance                           | 750                          | 273                                 | 36.34%                          | 600                           |
| Internet                                | 6,600                        | 3,002                               | 45.48%                          | 6,000                         |
| Fiber Optic System                      | 63,000                       | 43,954                              | 69.77%                          | 63,000                        |
| Other Communication Expense             | 1,500                        | 1,763                               | 117.52%                         | 1,500                         |
| Subscriptions                           | 1,600                        | 899                                 | 56.17%                          | 1,850                         |
| Memberships                             | 22,500                       | 26,132                              | 116.14%                         | 29,100                        |
| Continuing Education                    | 3,000                        | 3,100                               | 103.33%                         | 2,000                         |
| Professional Development                | 5,000                        | 0                                   |                                 | 5,000                         |
| Seminars and Conferences                | 32,500                       | 15,930                              | 49.02%                          | 32,500                        |
| Staff-Travel                            | 81,500                       | 34,676                              | 42.55%                          | 76,500                        |
| Other Contractual Svcs                  | 0                            | 267                                 |                                 | 125,200                       |
| Roadway Maintenance Contract            | 0                            | 13,875                              |                                 | 0                             |
| TxTag Collection Fees                   | 1,767,200                    | 1,301,285                           | 73.64%                          | 1,347,792                     |
| Contractual Contingencies               | 160,500                      | 27,382                              | 17.06%                          | 140,500                       |
| <b>Total Other Contractual Services</b> | 5,477,150                    | 2,946,380                           | 53.79%                          | 4,470,342                     |
| Total Contractual Expenses              | 8,442,950                    | 5,483,479                           | 64.95%                          | 7,744,842                     |

| Materials and Supplies            | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|-----------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| materials and supplies            |                              |                                     |                                 |                               |
| Books & Publications              | 12,800                       | 11,577                              | 90.44%                          | 16,000                        |
| Office Supplies                   | 12,000                       | 8,063                               | 67.19%                          | 10,000                        |
| Computer Supplies                 | 7,500                        | 12,215                              | 162.87%                         | 13,000                        |
| Copy Supplies                     | 2,000                        | 916                                 | 45.82%                          | 2,200                         |
| Annual Report printing            | 10,000                       | 5,354                               | 53.54%                          | 10,000                        |
| Other Printed Reports             | 20,000                       | 2,451                               | 12.25%                          | 20,000                        |
| Direct Mail printing              | 5,000                        | 0                                   |                                 | 5,000                         |
| Office Supplies printed Operating | 1,000                        | 2,099                               | 209.91%                         | 3,000                         |
| Ice Control Materials             | 0                            | 0                                   |                                 | 25,000                        |
| Maintenance Supplies-Roadway      | 0                            | 0                                   |                                 | 100,000                       |
| Promotional Items                 | 10,000                       | 3,235                               | 32.35%                          | 10,000                        |
| Displays                          | 5,000                        | 0                                   |                                 | 5,000                         |
| ETC spare parts expense           | 30,000                       | 0                                   |                                 | 30,000                        |
| Tools & Equipment                 | 1,500                        | 14                                  | 0.93%                           | 1,000                         |
| Misc Materials & Supplies         | 3,700                        | 93                                  | 2.51%                           | 2,000                         |
| Total Materials & Supplies Exp    | 120,500                      | 46,226                              | 38.36%                          | 252,200                       |

|                                       | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|---------------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Operating Expenses                    |                              |                                     |                                 |                               |
| Gasoline                              | 3,500                        | 3,987                               | 113.92%                         | 5,000                         |
| Mileage Reimbursement                 | 8,250                        | 3,436                               | 41.65%                          | 7,500                         |
| Toll Tag Expense                      | 4,375                        | 2,681                               | 61.28%                          | 4,100                         |
| Parking                               | 39,270                       | 31,435                              | 80.05%                          | 38,595                        |
| Meeting Facilities                    | 1,200                        | 100                                 | 8.33%                           | 450                           |
| Community Meetings/Events             | 5,000                        | 500                                 | 10.00%                          | 5,000                         |
| Meeting Expense                       | 5,400                        | 5,436                               | 100.66%                         | 6,750                         |
| Public Notices                        | 2,400                        | 0                                   |                                 | 2,400                         |
| Postage                               | 6,000                        | 803                                 | 13.38%                          | 5,950                         |
| Overnight Delivery Services           | 3,750                        | 100                                 | 2.68%                           | 1,600                         |
| Local Delivery Services               | 3,650                        | 1,477                               | 40.46%                          | 1,950                         |
| Insurance Expense                     | 125,000                      | 49,906                              | 39.92%                          | 90,000                        |
| Repair and Maintenance General        | 700                          | 158                                 | 22.57%                          | 500                           |
| Repair and Maintenance-Vehicles       | 2,900                        | 3,263                               | 112.50%                         | 100                           |
| Repair and Maintenance-Toll Equipment | 15,000                       | 0                                   |                                 | 5,000                         |
| Rent                                  | 212,000                      | 168,770                             | 79.61%                          | 190,000                       |
| Water                                 | 7,500                        | 4,271                               | 56.94%                          | 7,500                         |
| Electricity                           | 121,100                      | 61,593                              | 50.86%                          | 83,500                        |
| Amortization Expense                  | 1,225,000                    | 1,127,148                           | 92.01%                          | 1,230,000                     |
| Dep Exp- Furniture & Fixtures         | 19,000                       | 13,788                              | 72.57%                          | 16,500                        |
| Dep Expense - Equipment               | 15,000                       | 13,180                              | 87.86%                          | 14,500                        |
| Dep Expense - Autos & Trucks          | 4,000                        | 3,606                               | 90.14%                          | 5,000                         |
| Dep Expense-Buildng & Toll Fac        | 177,000                      | 161,845                             | 91.44%                          | 177,000                       |
| Dep Expense-Highways & Bridges        | 5,000,000                    | 4,553,273                           | 91.07%                          | 5,000,000                     |
| Dep Expense-Communic Equip            | 197,000                      | 177,791                             | 90.25%                          | 195,000                       |
| Dep Expense-Toll Equipment            | 465,000                      | 423,300                             | 91.03%                          | 465,000                       |
| Dep Expense - Signs                   | 135,000                      | 122,162                             | 90.49%                          | 135,000                       |
| Dep Expense-Land Improvemts           | 52,000                       | 47,285                              | 90.93%                          | 52,000                        |
| Depreciation Expense-Computers        | 410,000                      | 10,532                              | 2.57%                           | 6,500                         |
| Other Licenses                        | 250                          | 235                                 | 94.00%                          | 250                           |
| Community Initiatives                 | 65,000                       | 60,250                              | 92.69%                          | 65,000                        |
| Total Operating Expense               | 8,331,245                    | 7,052,309                           | 84.65%                          | 7,817,645                     |

|  | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Financing Expenses                           |                              |                                     |                                 |                               |
| Arbitrage Rebate Calculation                 | 6,000                        | 5,750                               | 95.83%                          | 2,500                         |
| Bond issuance expense Operating              | 620,280                      | 273,240                             | 44.05%                          | 385,707                       |
| Loan Fees                                    | 12,500                       | 11,500                              | 92.00%                          | 12,500                        |
| Bond Issusance expense                       | 30,000                       | 31,300                              | 104.33%                         | 33,000                        |
| Trustee Fees                                 | 2,000                        | 2,000                               | 100.00%                         | 2,000                         |
| Bank Fees                                    | 7,500                        | 6,606                               | 88.08%                          | 7,500                         |
| Continuing Disclosure                        | 0                            | 0                                   |                                 | 4,000                         |
| Interest Expense                             | 11,750,000                   | 10,881,383                          | 92.61%                          | 12,038,096                    |
| Contingency                                  | 15,000                       | 0                                   |                                 | 15,000                        |
| Total Financing Expense                      | 12,443,280                   | 11,211,779                          | 90.10%                          | 12,500,303                    |
| Total Expenses                               | 32,251,677                   | 25,911,198                          | 80.34%                          | 31,374,232                    |
| Enterprise Net Income                        | (10,155,077)                 | 22,046,920                          |                                 | \$ (3,672,032)                |
|  | FY 2012 Projected            | Cash Flow                           |                                 |                               |
| Budgeted Revenues                            | _                            |                                     |                                 | \$ 27,702,200                 |
| Total Budgeted expenses                      | 31,374,232                   |                                     |                                 |                               |
| Less budgeted non cash expenses:             | (8,642,462)                  |                                     |                                 |                               |
| Budgeted cash expenses                       |                              |                                     |                                 | 22,731,770                    |
| Cash Outlays - Not expensed in FY 2012 Budge | t:                           |                                     |                                 |                               |
| Capitalized Interest - Interest Pmts. Due    | (1,721,444)                  |                                     |                                 | 0.                            |
| Debt Service - Principal Due                 | (1,595,000)                  |                                     |                                 |                               |
| Total Cash Outlays                           |                              |                                     |                                 | (3,316,444)                   |
| Budgeted Cash Inflow - June 30, 2012         |                              |                                     |                                 | \$ 1,653,986                  |



#### Administration

The primary role of the Administration Department is the oversight and daily management of the Mobility Authority's projects and activities. In addition to the Executive Director, this department also houses administrative support staff consisting of the Deputy Executive Director, senior administrative assistant and front desk receptionist.

Under the direction of the Executive Director, this department is responsible for advancing the Mobility Authority's strategic mission and objectives. Serving as a direct liaison with the State Legislature, and governmental agencies and entities addressing transportation issues throughout the Central Texas region, the Executive Director serves as the primary communicator and provides information and available resources to assist other transportation agencies and departments in the development and implementation of the region's mobility plans and projects.

The administration department also provides front-line customer service to the general public and all customers and elected officials who contact the Mobility Authority. Community development and outreach is another critical function housed in this department. Through a strong presence in the communities we serve and involvement with transportation planning entities, the Mobility Authority is better able to be involved in the decision-making process which ultimately impacts our operations, activities and current and future projects.

#### **Major Business Functions:**

Board of Directors: Provide administrative support for the Mobility Authority's Board of Directors.

Office of the Executive Director: Oversight and daily management of the Mobility Authority's projects and activities.

<u>Community development and outreach:</u> Maintain working relationships with all transportation entities, neighborhoods, community organizations and the general public.

#### FY 2011 Highlights and Accomplishments:

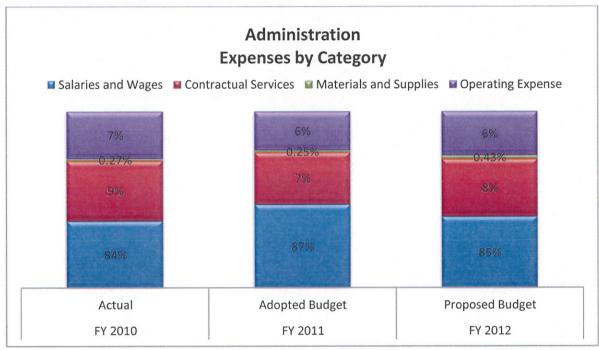
- Working with the Board and State Senator Kirk Watson, led the revitalization for the development of the MoPac Improvement Project beginning with the environmental evaluation process being undertaken in a compressed work schedule.
- Began the construction of several key mobility projects, including the 183A Extension and Manor Expressway.
- Strong working relationship with the State Legislature during the 82<sup>nd</sup> Legislative Session.
- Continued strong relationships with Travis and Williamson Counties

#### FY 2012 Overview and Goals:

- Successful completion and opening of the 183A Extension.
- Significant progress on the construction of the Manor Expressway.
- Remain a resource on regional mobility issues and a steadfast advocate for short- and long-term transportation solutions.

### Administration

| Summary of Expenses:   |                |                       |                 |            |
|------------------------|----------------|-----------------------|-----------------|------------|
|                        | FY 2010        | FY 2011               | FY 2012         | Increase   |
|                        | Adopted Budget | <b>Adopted Budget</b> | Proposed Budget | (Decrease) |
| Salaries and Wages     | 1,093,115      | 1,207,434             | 980,055         | -18.83%    |
| Contractual Services   | 110,900        | 103,250               | 94,500          | -8.47%     |
| Materials and Supplies | 3,500          | 3,500                 | 5,000           | 42.86%     |
| Operating Expense      | 86,700         | 76,700                | 72,400          | -5.61%     |
| Financing Expense      | 0              | 0                     | 0               |            |
| Total Expenses         | 1,294,215      | 1,390,884             | 1,151,955       | -17.18%    |



| Authorized Personnel:  |                    | <b>Positions</b>   |                     |
|--|--------------------|--------------------|---------------------|
|  | FY 2010<br>Adopted | FY 2011<br>Adopted | FY 2012<br>Proposed |
| Executive Director   | 1                  | 1                  | 1                   |
| Deputy Director  | 1                  | 1                  | 1                   |
| Assistant to Executive Director                                | 1                  | 1                  | 1                   |
| Senior Administrative Assistant                                | 1                  | 1                  | 0                   |
| Receptionist   | 1                  | 1                  | 1                   |
| Community Development Specialist (previously Economic/Business |                    | ,                  |                     |
| Development Director)*   | 1                  | 1                  | 1                   |
| Project Coordinator  | 1                  | 0                  | 0                   |
| Director of Procurement & Contract Mgt                         | 0                  | 1                  | 0                   |
| Intern*  | 0                  | 1                  | 1                   |
| Total Positions - Administration *Not currently Filled         | 7                  | 8                  | 6                   |

## Administration Expenses by Line Item

|                                    | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|------------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Expenditures                       |                              |                                     |                                 |                               |
| Salary & Wage Expense              |                              |                                     |                                 |                               |
| Regular                            | 739,692                      | 526,376                             | 71.16%                          | 578,100                       |
| Part Time                          | 14,000                       | 7,517                               | 53.69%                          | 12,000                        |
| Overtime                           | 3,000                        | 0                                   |                                 | 3,000                         |
| TCDRS                              | 119,394                      | 75,271                              | 63.04%                          | 97,871                        |
| FICA                               | 41,877                       | 19,420                              | 46.37%                          | 31,395                        |
| FICA MED                           | 12,084                       | 7,427                               | 61.46%                          | 9,932                         |
| Health Insurance                   | 97,000                       | 52,946                              | 54.58%                          | 65,524                        |
| Life Insurance                     | 2,483                        | 1,724                               | 69.43%                          | 1,534                         |
| Auto Allowance                     | 9,000                        | 9,223                               | 102.47%                         | 9,000                         |
| Other Benefits                     | 88,295                       | 23,275                              | 26.36%                          | 76,228                        |
| Unemployment Taxes                 | 1,890                        | 877                                 | 46.40%                          | 3,600                         |
| Salary Reserve                     | 78,719                       | 0                                   |                                 | 91,871                        |
| Total Salaries & Wages             | 1,207,434                    | 724,054                             | 59.97%                          | 980,055                       |
| Contractual Services               |                              |                                     |                                 |                               |
| Professional Services              |                              |                                     |                                 |                               |
| Legal                              | 0                            | 14                                  |                                 | -                             |
| <b>Total Professional Services</b> | 0                            | 14                                  |                                 | 0                             |
| Other Contractual Services         |                              |                                     |                                 |                               |
| Cell Phones                        | 3,500                        | 3,188                               | 91.07%                          | 3,500                         |
| Subscriptions                      | 750                          | 899                                 | 119.83%                         | 1,000                         |
| Memberships                        | 19,000                       | 23,357                              | 122.93%                         | 25,000                        |
| Professional Development           | 5,000                        | 0                                   |                                 | 5,000                         |
| Seminars and Conferences           | 15,000                       | 10,320                              | 68.80%                          | 15,000                        |
| Staff-Travel                       | 50,000                       | 21,367                              | 42.73%                          | 45,000                        |
| Contractual Contingencies          | 10,000                       | 0                                   |                                 |                               |
| Total Other Contractual Services   | 103,250                      | 59,131                              | 57.27%                          | 94,500                        |
|                                    | 103,230                      | 33,131                              | 0712770                         |                               |
| Total Contractual Expenses         | 103,250                      | 59,145                              | 57.28%                          | 94,500                        |

## Administration Expenses by Line Item

|                                | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Materials and Supplies         |                              |                                     |                                 |                               |
| Books & Publications           | 1,300                        | 48                                  | 3.67%                           | 1,000                         |
| Computer Supplies              | 0                            | 700                                 |                                 | 1,000                         |
| Office Supplies                | 0                            | 900                                 |                                 | 1,000                         |
| Tools & Equipment              | 1,000                        | 0                                   |                                 | 1,000                         |
| Misc Materials & Supplies      | 1,200                        | 4                                   | 0.33%                           | 1,000                         |
| Total Materials & Supplies Exp | 3,500                        | 1,651                               | 47.18%                          | 5,000                         |
| Operating Expenses             |                              |                                     |                                 |                               |
| Mileage Reimbursement          | 2,500                        | 647                                 | 25.87%                          | 2,000                         |
| Toll Tag Expense               | 700                          | 31                                  | 4.39%                           | 500                           |
| Parking                        | 700                          | 3,209                               | 458.46%                         | 1,000                         |
| Meeting Facilities             | 0                            | 100                                 |                                 | 250                           |
| Meeting Expense                | 4,000                        | 4,019                               | 100.47%                         | 500                           |
| Public Notices                 | 200                          | 0                                   |                                 | 200                           |
| Postage                        | 1,000                        | 315                                 | 31.45%                          | 750                           |
| Overnight Delivery Services    | 500                          | 22                                  | 4.46%                           | 500                           |
| Local Delivery Services        | 1,600                        | 1,436                               | 89.73%                          | 1,200                         |
| Repair and Maintenance         | 500                          | 158                                 | 31.60%                          | 500                           |
| Community Initiatives          | 65,000                       | 60,250                              | 92.69%                          | 65,000                        |
| Total Operating Expense        | 76,700                       | 70,186                              | 91.51%                          | 72,400                        |
| Financing Expenses             |                              |                                     |                                 |                               |
| Total Financing Expense        | 0                            | 0                                   |                                 | 0                             |
| Total Expenses                 | 1,390,884                    | 855,037                             | 61.47%                          | 1,151,955                     |



#### **Financial Services**

The primary role of the Financial Services Department is to provide financial leadership and oversight of the CTRMA. Under the direction of the Chief Financial Officer (CFO), the department is responsible for recommending and communicating strategic financial planning to the Executive Director and Board of Directors. The financial services department provides all accounting, financial, budgeting and debt management activities for the CTRMA.

### **Major Business Functions:**

Financing: Provide direction and leadership on all CTRMA project financing.

Budget: Develop, propose and manage the CTRMA annual budget process.

<u>Accounting:</u> Responsible for maintaining all accounting records for the CTRMA including processing payroll, accounts payable, reconciling records and monthly and annual financial reporting. Provide all operating and capital project accounting. Assist external auditors with annual financial audit.

<u>Treasury:</u> Responsible for cash management and investment of all CTRMA funds. Work closely with Trustee to manage CTRMA cash flow and invest funds in accordance with the Texas Public Funds Investment Act and CTRMA Investment Policy. Maintain close working relationship with CTRMA bank providers.

Human Resources: Provide human resources support for CTRMA staff.

### FY 2011 Highlights and Accomplishments:

- Secured long-term financing for Manor Expressway project.
- Added Controller position to the department adding additional financial leadership capacity.
- Continued to provide assistance in contract oversight of toll collection contract providers.

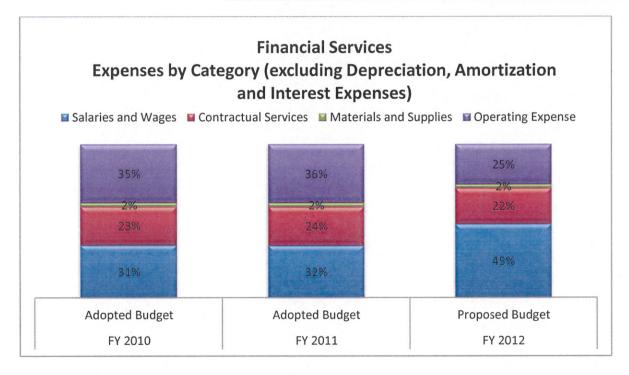
#### FY 2012 Overview and Goals:

- Continue development of new funding mechanisms for CTRMA projects.
- Continue to develop additional methods to enhance CTRMA financial transparency and accountability.
- Enhance the CTRMA's accounting systems for operations and capital projects.
- With assistance of human resources consultant, implement new employee performance management system.



| Cumman  | , of | Expenses: |
|---------|------|-----------|
| Summary | OT.  | expenses: |

|                        | FY 2010        | FY 2011        | FY 2012         | Increase   |
|------------------------|----------------|----------------|-----------------|------------|
|                        | Adopted Budget | Adopted Budget | Proposed Budget | (Decrease) |
| Salaries and Wages     | 348,696        | 337,633        | 588,431         | 74.28%     |
| Contractual Services   | 257,260        | 253,400        | 290,850         | 14.78%     |
| Materials and Supplies | 24,100         | 23,500         | 26,200          | 11.49%     |
| Operating Expense      | 8,702,365      | 8,081,875      | 7,620,600       | -5.71%     |
| Financing Expense      | 18,818,743     | 12,443,280     | 12,500,303      | 0.46%      |
| Total Expenses         | 28,151,164     | 21,139,688     | 21,026,384      | -0.54%     |
|                        |                |                |                 |            |



| Authorized Personnel:                |         | Positions |          |
|--------------------------------------|---------|-----------|----------|
|                                      | FY 2010 | FY 2011   | FY 2012  |
|                                      | Adopted | Adopted   | Proposed |
| CFO                                  | 1       | 1         | 1        |
| Controller                           | 1       | 1         | 1        |
| Fiscal Analyst                       | 1       | 1         | 1        |
| Intern*                              | 1       | 0         | 0        |
| Total Positions - Financial Services | 4       | 3         | 3        |

<sup>\*</sup>Not filled

|                 | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|-----------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Revenue         |                              |                                     |                                 |                               |
| Interest Income | 60,000                       | 221,853                             | 369.76%                         | 180,000                       |
| Misc Revenue    | 6,600                        | 0                                   |                                 |                               |
| Total Revenue   | 66,600                       | 221,853                             | 333.11%                         | 180,000                       |

|                                  | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|----------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Expenditures                     |                              |                                     |                                 |                               |
| Salary & Wage Expense            |                              |                                     |                                 |                               |
| Regular                          | 254,193                      | 261,711                             | 102.96%                         | 440,000                       |
| TCDRS                            | 36,858                       | 37,333                              | 101.29%                         | 63,800                        |
| FICA                             | 11,213                       | 10,994                              | 98.05%                          | 18,569                        |
| FICA MED                         | 3,686                        | 3,631                               | 98.52%                          | 6,380                         |
| Health Insurance                 | 12,800                       | 14,645                              | 114.41%                         | 27,153                        |
| Life Insurance                   | 915                          | 841                                 | 91.96%                          | 1,188                         |
| Other Benefits                   | 17,428                       | 6,082                               | 34.90%                          | 29,181                        |
| Unemployment Taxes               | 540                          | 450                                 | 83.33%                          | 2,160                         |
| Total Salaries & Wages           | 337,633                      | 335,688                             | 99.42%                          | 588,431                       |
| Contractual Services             |                              |                                     |                                 |                               |
| Professional Services            |                              |                                     |                                 |                               |
| Accounting                       | 9,800                        | 5,762                               | 58.79%                          | 9,500                         |
| Auditing                         | 54,000                       | 42,650                              | 78.98%                          | 55,000                        |
| Human Resources                  | 12,000                       | 24,519                              | 204.33%                         | 80,000                        |
| Total Professional Services      | 75,800                       | 72,931                              | 96.22%                          | 144,500                       |
| Other Contractual Services       |                              |                                     |                                 |                               |
| IT Services                      | 65,000                       | 36,014                              | 55.41%                          | 45,000                        |
| Copy Machine maintenance         | 13,500                       | 7,033                               | 52.10%                          | 9,000                         |
| Software Licenses                | 23,000                       | 8,719                               | 37.91%                          | 26,000                        |
| Security Contracts               | 0                            | 0                                   |                                 | 600                           |
| Cell Phones                      | 600                          | 550                                 | 91.67%                          | 1,200                         |
| Local phone service              | 6,500                        | 4,641                               | 71.40%                          | 6,000                         |
| Long Distance                    | 750                          | 273                                 | 36.34%                          | 600                           |
| Internet                         | 4,800                        | 2,846                               | 59.30%                          | 4,500                         |
| Other Communication Expense      | 1,500                        | 752                                 | 50.13%                          | 1,500                         |
| Subscriptions                    | 350                          | 0                                   |                                 | 350                           |
| Memberships                      | 600                          | 100                                 | 16.67%                          | 600                           |
| Seminars and Conferences         | 3,500                        | 1,385                               | 39.57%                          | 3,500                         |
| Staff-Travel                     | 7,500                        | 2,988                               | 39.84%                          | 7,500                         |
| Contractual Contingencies        | 50,000                       | 15,747                              | 31.49%                          | 40,000                        |
| Total Other Contractual Services | 177,600                      | 81,048                              | 45.64%                          | 146,350                       |
| Total Contractual Expenses       | 253,400                      | 153,979                             | 60.77%                          | 290,850                       |
| . eta. eeninaetaan Expenses      | 233,700                      | 100,070                             | 2317770                         |                               |

|                                | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Materials and Supplies         |                              |                                     |                                 |                               |
| Office Supplies                | 12,000                       | 7,998                               | 66.65%                          | 10,000                        |
| Computer Supplies              | 7,500                        | 11,515                              | 153.54%                         | 12,000                        |
| Copy Supplies                  | 2,000                        | 916                                 | 45.82%                          | 2,200                         |
| Office Supplies printed        | 1,000                        | 1,199                               | 119.95%                         | 2,000                         |
| Misc Materials & Supplies      | 1,000                        | 0                                   |                                 |                               |
| Total Materials & Supplies Exp | 23,500                       | 21,629                              | 92.04%                          | 26,200                        |
| Operating Expenses             |                              |                                     |                                 |                               |
| Mileage Reimbursement          | 500                          | 299                                 | 59.83%                          | 500                           |
| Toll Tag Expense               | 75                           | 6                                   | 8.00%                           | 50                            |
| Parking                        | 38,400                       | 31,435                              | 81.86%                          | 37,500                        |
| Meeting Expense                | 750                          | 1,239                               | 165.24%                         | 1,500                         |
| Postage                        | 0                            | 9                                   |                                 |                               |
| Overnight Delivery Services    | 2,500                        | 62                                  | 2.48%                           | 1,000                         |
| Local Delivery Services        | 50                           | 0                                   |                                 | 50                            |
| Insurance Expense              | 125,000                      | 638                                 | 0.51%                           | 90,000                        |
| Rent                           | 212,000                      | 168,770                             | 79.61%                          | 190,000                       |
| Electricity                    | 3,600                        | 3,493                               | 97.02%                          | 3,500                         |
| Amortization Expense           | 1,225,000                    | 1,127,148                           | 92.01%                          | 1,230,000                     |
| Dep Exp- Furniture & Fixtures  | 19,000                       | 13,788                              | 72.57%                          | 16,500                        |
| Dep Expense - Equipment        | 15,000                       | 13,180                              | 87.86%                          | 14,500                        |
| Dep Expense - Autos & Trucks   | 4,000                        | 3,606                               | 90.14%                          | 5,000                         |
| Dep Expense-Buildng & Toll Fac | 177,000                      | 161,845                             | 91.44%                          | 177,000                       |
| Dep Expense-Highways & Bridges | 5,000,000                    | 4,553,273                           | 91.07%                          | 5,000,000                     |
| Dep Expense-Communic Equip     | 197,000                      | 177,791                             | 90.25%                          | 195,000                       |
| Dep Expense-Toll Equipment     | 465,000                      | 423,300                             | 91.03%                          | 465,000                       |
| Dep Expense - Signs            | 135,000                      | 122,162                             | 90.49%                          | 135,000                       |
| Dep Expense-Land Improvemts    | 52,000                       | 47,285                              | 90.93%                          | 52,000                        |
| Depreciation Expense-Computers | 410,000                      | 10,532                              | 2.57%                           | 6,500                         |
| Total Operating Expense        | 8,081,875                    | 6,859,859                           | 84.88%                          | 7,620,600                     |

|                                 | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|---------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Financing Expenses              |                              |                                     |                                 |                               |
| Arbitrage Rebate Calculation    | 6,000                        | 5,750                               | 95.83%                          | 2,500                         |
| Bond issuance expense Operating | 620,280                      | 273,240                             | 44.05%                          | 385,707                       |
| Loan Fees                       | 12,500                       | 11,500                              | 92.00%                          | 12,500                        |
| Rating Agency Expense           | 30,000                       | 31,300                              | 104.33%                         | 33,000                        |
| Trustee Fees                    | 2,000                        | 0                                   |                                 | 2,000                         |
| Bank Fees Operating             | 7,500                        | 29                                  | 0.39%                           | 7,500                         |
| Continuing Disclosure           | 0                            | 0                                   |                                 | 4,000                         |
| Interest Expense                | 11,750,000                   | 10,881,383                          | 92.61%                          | 12,038,096                    |
| Contingency                     | 15,000                       | 0                                   |                                 | 15,000                        |
| Total Financing Expense         | 12,443,280                   | 11,203,203                          | 90.03%                          | 12,500,303                    |
| Total Expenses                  | 21,139,688                   | 18,574,358                          | 87.86%                          | 21,026,384                    |



### **Toll Operations**

The CTRMA Operations Department is responsible for all aspects of toll collection operations and toll systems maintenance. The department is responsible for toll systems integrity and the operations of the agency's video toll and violation enforcement processes to ensure the equitable and efficient collection of the toll revenues.

### **Major Business Functions:**

<u>Toll Collection Systems Management:</u> Manage new toll collection systems installations, oversee daily operation of the electronic toll collection systems operations. Monitor system performance and transaction reconciliation. Oversee system maintenance to ensure accuracy and dependability.

<u>Toll Facility Maintenance:</u> responsible for campus and building maintenance for the CTRMA Field Office Building.

<u>Traffic Management:</u> Manage the third party Agreements that provide law enforcement services, courtesy patrol, traffic management and incident response for CTRMA Facilities.

<u>Customer service and violation enforcement:</u> Manage the CTRMA contract that provides Pay-by-Mail processing, customer support and violation processing.

#### FY 2011 Highlights and Accomplishments:

Fiscal year 2011 saw the completion of three years of the 183A toll road operations. Notable accomplishments in this fiscal year included:

- The significant decrease of system and building maintenance costs resulting in a savings in excess of \$500K in FY 2012.
- The continuation of a successful partnership with the Municipal Services Bureau (MSB) which has resulted in over \$8 million in revenue since the program's initiation.
- A guilty verdict for the first 183A toll violator to plead not guilty to Failure to Pay a Toll, a Class C misdemeanor.
- New service offerings that provide our Pay-by-Mail customers with greater ability to manage their pay by mail invoices and get answers to their questions.

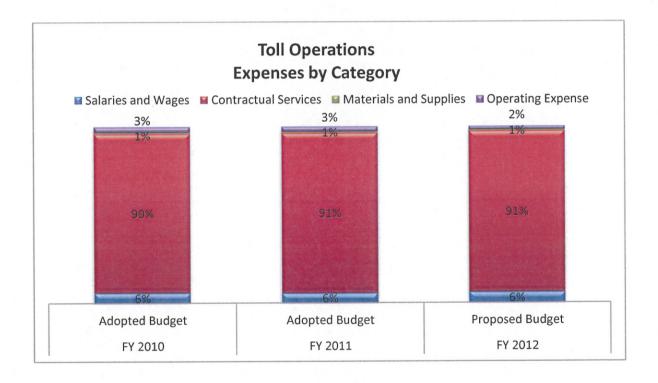
### FY 2012 Overview and Goals:

The Operations department's primary goals for fiscal year 2012 include the successful installation and integration of the 183-A phase II toll system and to decrease costs with improved revenue collection techniques. To that end, the team has developed plans to:

- Successfully implement the 183A extension electronic toll collection system.
- · Significantly reduce image review costs.
- Increase collections from our most egregious violators through court process enhancements as well as increased communications before and after court action to negotiate settlement.
- Complete annual systems testing to reconcile transactions from the lane to the back office to ensure accurate posting and reconciliation.
- Investigate alternative toll collection methods which will increase electronic toll collections and reduce leakage inherent to video tolling.
- Improve reporting capabilities to allow for better operational oversight.
- Enhance customer communication tools and processes.

## **Toll Operations**

| Summary of Expenses:   | FY 2010<br>Adopted Budget | FY 2011<br>Adopted Budget | FY 2012<br>Proposed Budget | Increase<br>(Decrease) |
|------------------------|---------------------------|---------------------------|----------------------------|------------------------|
| Salaries and Wages     | 272,391                   | 275,948                   | 308,442                    | 11.78%                 |
| Contractual Services   | 4,214,300                 | 4,557,600                 | 4,633,992                  | 1.68%                  |
| Materials and Supplies | 31,000                    | 31,000                    | 31,000                     | 0.00%                  |
| Operating Expense      | 148,700                   | 143,200                   | 95,725                     | -33.15%                |
| Financing Expense      | 0                         | 0                         | 0                          |                        |
| Total Expenses         | 4,666,391                 | 5,007,748                 | 5,069,159                  | 1.23%                  |



| Authorized Personnel:             |         | Positions |          |
|-----------------------------------|---------|-----------|----------|
|                                   | FY 2010 | FY 2011   | FY 2012  |
|                                   | Adopted | Adopted   | Proposed |
| Operations Director               | 1       | 1         | 1        |
| Court Liaison                     | 1       | 1         | 1        |
| Total Positions - Toll Operations | 2       | 2         | 2        |

## Toll Operations Revenue and Expense by Line Item

|                         | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|-------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Revenue                 |                              |                                     |                                 |                               |
| Toll Revenue-TxTag-183A | 17,000,000                   | 13,083,781                          | 76.96%                          | 21,395,350                    |
| Toll Revenue-HCTRA-183A | 540,000                      | 536,213                             | 99.30%                          | 656,250                       |
| Toll Revenue-NTTA-183A  | 340,000                      | 371,691                             | 109.32%                         | 411,600                       |
| Video Tolls             | 2,800,000                    | 2,653,294                           | 94.76%                          | 3,004,800                     |
| Fee Revenue             | 1,350,000                    | 1,122,489                           | 83.15%                          | 1,252,000                     |
| Misc Revenue            | 6,600                        | 0                                   |                                 | 2,200                         |
| Total Revenue           | 22,036,600                   | 17,767,467                          | 80.63%                          | 26,722,200                    |

## Toll Operations Revenue and Expense by Line Item

|                                       | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|---------------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Expenditures                          |                              |                                     |                                 |                               |
| Salary & Wage Expense                 |                              |                                     |                                 |                               |
| Regular                               | 201,631                      | 189,459                             | 93.96%                          | 221,000                       |
| TCDRS                                 | 29,236                       | 27,487                              | 94.02%                          | 32,045                        |
| FICA                                  | 10,006                       | 9,376                               | 93.71%                          | 10,602                        |
| FICA MED                              | 2,924                        | 2,828                               | 96.71%                          | 3,205                         |
| Health Insurance                      | 17,000                       | 15,142                              | 89.07%                          | 24,796                        |
| Life Insurance                        | 726                          | 628                                 | 86.48%                          | 597                           |
| Other Benefits                        | 13,885                       | 8,443                               | 60.81%                          | 14,758                        |
| Unemployment Taxes                    | 540                          | 491                                 | 90.91%                          | 1,440                         |
| Total Salaries & Wages                | 275,948                      | 253,854                             | 91.99%                          | 308,442                       |
| Contractual Services                  |                              |                                     |                                 |                               |
| Professional Services                 |                              |                                     |                                 |                               |
| General Engineering Consultant        | 50,000                       | 9,000                               | 18.00%                          | 50,000                        |
| General System Consultant             | 175,000                      | 7,852                               | 4.49%                           | 175,000                       |
| Image Processing                      | 610,000                      | 560,275                             | 91.85%                          | 600,000                       |
| Facility maintenance                  | 0                            | 28,807                              |                                 | 20,000                        |
| Traffic management (HERO)             | 0                            | 0                                   |                                 | 820,000                       |
| <b>Total Professional Services</b>    | 835,000                      | 605,935                             | 72.57%                          | 1,665,000                     |
| Other Contractual Services            |                              |                                     |                                 |                               |
| Graphic Design Services               | 3,500                        | 0                                   |                                 |                               |
| ETC Maintenance Contract              | 1,288,000                    | 491,314                             | 38.15%                          | 840,000                       |
| ETC Development                       | 125,000                      | 19,903                              | 15.92%                          | 125,000                       |
| ETC Testing                           | 30,000                       | 0                                   |                                 | 30,000                        |
| Law Enforcement                       | 245,000                      | 214,576                             | 87.58%                          | 250,000                       |
| Special assignments                   | 5,000                        | 0                                   |                                 | 5,000                         |
| Traffic Management                    | 72,000                       | 48,776                              | 67.74%                          | 84,000                        |
| Cell Phones                           | 600                          | 300                                 | 50.00%                          | 1,200                         |
| Local phone service                   | 10,000                       | 4,904                               | 49.04%                          | 10,000                        |
| Internet                              | 1,800                        | 156                                 | 8.65%                           | 1,500                         |
| Fiber Optic System                    | 63,000                       | 43,954                              | 69.77%                          | 63,000                        |
| Other Communication Expense           | 0                            | 86                                  |                                 |                               |
| Memberships                           | 1,000                        | 1,000                               | 100.00%                         | 1,000                         |
| Seminars and Conferences              | 3,500                        | 1,825                               | 52.14%                          | 3,500                         |
| Staff-Travel                          | 7,000                        | 3,118                               | 44.54%                          | 7,000                         |
| Other Contractual Svcs - Interop. HUB | 0                            | 0                                   |                                 | 100,000                       |
| Tag Collection Fees                   | 1,767,200                    | 1,197,598                           | 0.4407                          | 1,347,792                     |
| Contractual Contingencies             | 100,000                      | 114                                 | 0.11%                           | 100,000                       |
| Total Other Contractual Services      | 3,722,600                    | 2,027,624                           | 54.47%                          | 2,968,992                     |
| Total Contractual Expenses            | 4,557,600                    | 2,633,559                           | 57.78%                          | 4,633,992                     |

## Toll Operations Revenue and Expense by Line Item

|                                       | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | <br>roposed<br>FY 2012<br>Budget |
|---------------------------------------|------------------------------|-------------------------------------|---------------------------------|----------------------------------|
| Materials and Supplies                |                              |                                     |                                 |                                  |
| ETC spare parts expense               | 30,000                       | 0                                   |                                 | 30,000                           |
| Misc Materials & Supplies             | 1,000                        | 0                                   |                                 | 1,000                            |
| Total Materials & Supplies Exp        | 31,000                       | 0                                   |                                 | 31,000                           |
| Operating Expenses                    |                              |                                     |                                 |                                  |
| Mileage Reimbursement                 | 2,000                        | 711                                 | 35.57%                          | \$<br>2,000                      |
| Toll Tag Expense                      | 1,000                        | 23                                  | 2.30%                           | \$<br>1,000                      |
| Parking                               | 0                            | 12                                  |                                 | \$<br>25                         |
| Meeting Facilities                    | 200                          | 0                                   |                                 | 200                              |
| Postage                               | 0                            | 24                                  |                                 |                                  |
| Repair and Maintenance-Toll Equipment | 15,000                       | 0                                   |                                 | 5,000                            |
| Water                                 | 7,500                        | 4,271                               | 56.94%                          | 7,500                            |
| Electricity                           | 117,500                      | 58,100                              | 49.45%                          | \$<br>80,000                     |
| Total Operating Expense               | 143,200                      | 63,141                              | 44.09%                          | 95,725                           |
| Financing Expenses                    |                              |                                     |                                 |                                  |
| Total Expenses                        | 5,007,748                    | 2,950,554                           | 58.92%                          | 5,069,159                        |



### Communications

The primary role of the Communications and Marketing Department is the development and facilitation of programs that advance the mission of the agency through strategic interaction with customers and other community stakeholders. These efforts are generally classified into four general areas of specialization that include communications, marketing, media relations, and public outreach. In many large organizations the Communications Department is often split into these fields of expertise and the work of these various areas often overlaps. In some organizations government relations is also a function of the Communications Department. At the Mobility Authority the Communications Department serves primarily in a support role for that activity. Customer relations is also a separate department in many organizations. At the Mobility Authority that work is a joint effort of the Operations Department and the Communications Department. Customer relations and government relations activities are both classified as communication activities for the purposes of organizational structure and budgeting.

#### **Major Business Functions:**

<u>Communications</u>: This business function involves the development of communication tools such as publications, collateral material, videos, websites, displays, presentations and social media to inform customers and stakeholders about the work of the Mobility Authority. The communication function also handles customer and stakeholder inquiries and assists with dispute resolution related to agency operations. Another major communication function is the coordination and promotion of events such as groundbreakings, ribbon cuttings, and stakeholder presentations.

<u>Marketing</u>: Activities in the marketing area revolve primarily around the strategic promotion of the Mobility Authority, TxTag and Pay by Mail in the form of paid advertising. This can include direct mail, television, radio, print ads and sponsorships.

<u>Media Relations</u>: Work in the media relations area involves developing media outreach strategies, writing and distributing media alerts and news releases, building relationships with members of the media, soliciting coverage from the media, responding to media inquiries, coordinating interviews, managing the flow of information, monitoring media coverage and documenting results.

<u>Public Involvement</u>: Most work in this area is related to transportation projects that are planned or under construction. Public involvement means facilitating interaction between the Mobility Authority and communities and individuals that have an interest in or are impacted by a transportation project. Public involvement draws heavily on the skills of the other business functions, but at its heart it is responsible for drawing together both internal and external stakeholders to ensure projects are implemented in a productive and collaborative manner.



### Communications

### FY 2011 Highlights and Accomplishments:

- Implemented MoPac Improvement Project Environmental Study public involvement program
- Deployed and promoted HERO program
- Managed public involvement activities on 183A Extension and Manor Expressway projects
- Created award winning 2010 Annual Report "Back to Work"
- Developed 183A and Manor Expressway Economic Development Flyers
- Implemented upgraded mobilityauthority.com web site
- Developed electronic Board Meeting book process
- Created MoPac Improvement Web site
- Planned 183A Shared Use Path Grand Opening event
- Supported Cameron County RMA project implementation
- Supported Green Mobility Challenge deployment

#### FY 2012 Overview and Goals:

On the Operations side of the budget, the Communication and Marketing Department intends to operate a level similar to prior years with nominal decrease in the overall budget. Main elements of the Communication portion of the budget will be ongoing maintenance and enhancement of our agency web site, development of our annual report, and production of the 2012 Strategic Plan.

In the area of Marketing we intend to continue our sponsorships of the Texas Stars, the Liberty Hill Lions Club Rip Roarin' Ride, and various other community events. We will also continue to support various local publications and Chambers of Commerce by placing ads in Chamber Directories, Chamber Maps and in other special publications.

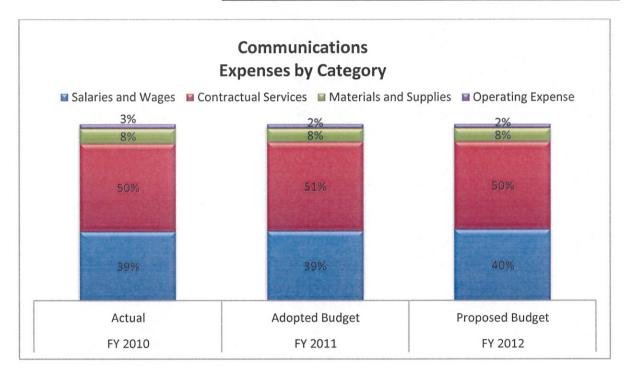
Funds allocated to media relations will focus on development and distribution of news releases plus the tracking and clipping of news stories related to toll roads, regional transportation and the Mobility Authority.

Most public involvement activities will be funded through capital projects and will not be part of the operations budget. In the coming year we expect the vast majority of our work to occur in this area. We will be continuing and expanding our outreach efforts on the 183A extension and Manor Expressway projects and will be planning for some grand opening events in the spring of 2012. The MoPac Improvement Project outreach effort will continue through FY 2012 and will include sound wall meetings, numerous open houses and a final public hearing. Plans are also being developed for a series of community forums on real-time pricing. In addition, the communications team will be initiating environmental/public involvement work on the Oak Hill Expressway and the Manchaca Expressway. Part of that effort will include the Green Mobility Challenge.



### Communications

| Summary of Expenses:   |                |                |                 |            |
|------------------------|----------------|----------------|-----------------|------------|
|                        | FY 2010        | FY 2011        | FY 2012         | Increase   |
|                        | Adopted Budget | Adopted Budget | Proposed Budget | (Decrease) |
| Salaries and Wages     | 261,530        | 262,411        | 265,509         | 1.18%      |
| Contractual Services   | 334,600        | 337,600        | 327,600         | -2.96%     |
| Materials and Supplies | 56,100         | 50,000         | 50,000          | 0.00%      |
| Operating Expense      | 16,900         | 16,300         | 14,700          | -9.82%     |
| Financing Expense      | 0              | 0              | 0               |            |
| Total Expenses         | 669,130        | 666,311        | 657,809         | -1.28%     |



| Authorized Personnel:                   |         | Positions |          |
|---|---------|-----------|----------|
|   | FY 2010 | FY 2011   | FY 2012  |
|   | Adopted | Adopted   | Proposed |
| Communications and Marketing Director   | 1       | 1         | 1        |
| Communications and Marketing Specialist | 1       | 1         | 1        |
| Intern*                                 | 1       | 1         | 1        |
| <b>Total Positions - Communications</b> | 3       | 3         | 3        |

<sup>\*</sup>Not currently Filled

### Communications Expense by Line Item

|                                    | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|------------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Expenditures                       |                              |                                     |                                 |                               |
| Salary & Wage Expense              |                              |                                     |                                 |                               |
| Regular                            | 186,775                      | 163,340                             | 87.45%                          | 190,600                       |
| TCDRS                              | 25,632                       | 23,359                              | 91.13%                          | 26,187                        |
| FICA                               | 10,538                       | 9,194                               | 87.25%                          | 10,825                        |
| FICA MED                           | 2,708                        | 2,287                               | 84.46%                          | 2,764                         |
| Health Insurance                   | 23,000                       | 22,078                              | 95.99%                          | 20,308                        |
| Life Insurance                     | 636                          | 530                                 | 83.38%                          | 488                           |
| Other Benefits                     | 12,311                       | 10,034                              | 81.51%                          | 12,177                        |
| Unemployment Taxes                 | 811                          | 366                                 | 45.13%                          | 2,160                         |
| Total Salaries & Wages             | 262,411                      | 231,188                             | 88.10%                          | 265,509                       |
| Contractual Services               |                              |                                     |                                 |                               |
| <b>Professional Services</b>       |                              |                                     |                                 |                               |
| Photography                        | 15,000                       | 13,545                              | 90.30%                          | 15,000                        |
| <b>Total Professional Services</b> | 15,000                       | 13,545                              | 90.30%                          | 15,000                        |
| Other Contractual Services         |                              |                                     |                                 |                               |
| Graphic Design Services            | 10,000                       | 3,509                               | 35.09%                          | 10,000                        |
| Website Maintenance                | 45,000                       | 45,905                              | 102.01%                         | 25,000                        |
| Research Services                  | 20,000                       | 26,089                              | 130.45%                         | 25,000                        |
| Communications and Marketing       | 170,000                      | 130,645                             | 76.85%                          | 170,000                       |
| Advertising                        | 25,000                       | 40,439                              | 161.76%                         | 40,000                        |
| Direct Mail                        | 5,000                        | 0                                   |                                 | 5,000                         |
| Video Production                   | 5,000                        |                                     |                                 | 5,000                         |
| Television                         | 5,000                        | 0                                   |                                 |                               |
| Radio                              | 20,000                       | 0                                   |                                 | 15,000                        |
| Other Public Relations             | 2,500                        | 0                                   |                                 | 2,500                         |
| Cell Phones                        | 600                          | 994                                 | 165.72%                         | 600                           |
| Subscriptions                      | 500                          | 0                                   |                                 | 500                           |
| Memberships                        | 1,000                        | 860                                 | 86.00%                          | 1,000                         |
| Continuing Education               | 0                            | 2,950                               |                                 |                               |
| Seminars and Conferences           | 5,000                        | 1,425                               | 28.50%                          | 5,000                         |
| Staff-Travel                       | 8,000                        | 3,398                               | 42.47%                          | 8,000                         |
| Total Other Contractual Services   | 322,600                      | 256,214                             | 79.42%                          | 312,600                       |
| Total Contractual Expenses         | 337,600                      | 269,759                             | 79.91%                          | 327,600                       |
|                                    | 30.,000                      |                                     |                                 |                               |

## Communications Expense by Line Item

|                                | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Materials and Supplies         |                              |                                     |                                 |                               |
| Books & Publications           | 0                            | 7                                   |                                 |                               |
| Annual Report printing         | 10,000                       | 5,354                               | 53.54%                          | 10,000                        |
| Other Printed Reports          | 20,000                       | 2,451                               | 12.25%                          | 20,000                        |
| Direct Mail printing           | 5,000                        | 0                                   |                                 | 5,000                         |
| Promotional Items              | 10,000                       | 3,235                               | 32.35%                          | 10,000                        |
| Displays                       | 5,000                        | 0                                   |                                 | 5,000                         |
|                                |                              |                                     |                                 |                               |
| Total Materials & Supplies Exp | 50,000                       | 11,046                              | 22.09%                          | 50,000                        |
| Operating Expenses             |                              |                                     |                                 |                               |
| Mileage Reimbursement          | 1,500                        | 887                                 | 59.12%                          | 1,500                         |
| Toll Tag Expense               | 200                          | 64                                  | 31.94%                          | 200                           |
| Parking                        | 100                          | 27                                  | 27.00%                          |                               |
| Meeting Facilities             | 1,000                        | 0                                   |                                 |                               |
| Community Meeting/Events       | 5,000                        | 500                                 | 10.00%                          | 5,000                         |
| Meeting Expense                | 500                          | 115                                 | 22.93%                          | 500                           |
| Public Notices                 | 2,000                        | 0                                   |                                 | 2,000                         |
| Postage                        | 5,000                        | 220                                 | 4.40%                           | 5,000                         |
| Overnight Delivery Services    | 500                          | 0                                   |                                 |                               |
| Local Delivery Services        | 500                          | 41                                  | 8.20%                           | 500                           |
| Total Operating Expense        | 16,300                       | 1,853                               | 11.37%                          | 14,700                        |
| Financing Expenses             |                              |                                     |                                 |                               |
| Total Financing Expense        | 0                            | 0                                   |                                 | 0.00                          |
| Total Expenses                 | 666,311                      | 513,847                             | 77.12%                          | 657,809                       |

### Legal

The primary role of the Legal Department is to ensure the Mobility Authority receives trusted legal advice and counsel to support the goals and mission of the Mobility Authority. The General Counsel and Legal Assistant work with the Board of Directors and the Executive Director and the Mobility Authority's staff to identify, address, and respond to legal issues; provide advice and guidance on compliance with applicable laws, regulations, and policies; and represent the Authority's interests in relationships with customers, other agencies, consultants, stakeholders, and the public. The Legal Department coordinates and collaborates with outside counsel and other agency consultants to provide a high level of resources and expertise for legal services provided to the Mobility Authority.

#### **Major Business Functions:**

- Review and/or prepare agenda postings, backup material, and resolutions for Board meetings.
- Review, advise, and assist in the preparation of various legal documents generated to conduct agency business, such as:
  - o Procurement documents such as Requests for Information, Qualifications, Proposals, and related documents
  - o Contracts and interlocal agreements with vendors, consultants, and other government agencies
  - Documents necessary to comply with Open Government laws, such as agenda postings, responses to requests for public information, and disclosure documents relating to conflicts of interest and financial disclosure by public officials
- Advise on implementation, construction, and application of existing contracts and interlocal agreements, and assist in resolving legal issues that may arise under existing agreements.
- Identify, research and advise the Board, Executive Director, and staff on legal issues that arise in connection with the operations and functions of the Mobility Authority.
- Assist in managing and updating as necessary the Mobility Authority's records systems to ensure compliance with legal requirements and best practices relating to document retention.
- Manage appropriate and efficient use of outside counsel to provide legal services to the Mobility Authority.
- As part of executive team, ensure that strategic, operational, and organization objectives of the Mobility Authority are met and are consistent with applicable laws and regulations.

#### FY 2011 Highlights and Accomplishments:

- Hired Legal Assistant to leverage and improve efficiency of Legal Department resources.
- Managed to successful resolution a claim resulting in a \$40,000 settlement payment to the Mobility Authority for unpaid tolls and fees.
- Managed the transition from preparation and delivery of the hard-copy agenda and backup material to a digital version of agenda and backup material for Board meetings to the Board of Directors and the public.

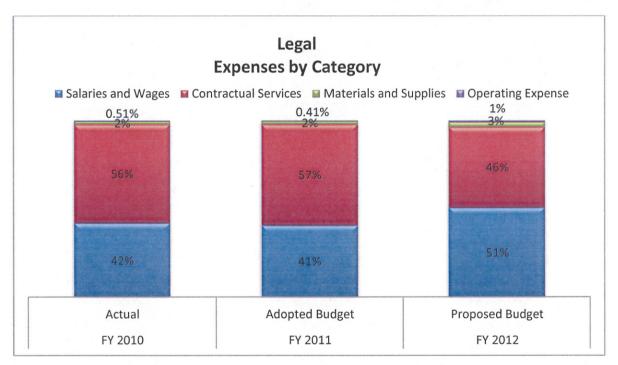
### FY 2012 Overview and Goals:

- Identify and assist in implementing required changes in Mobility Authority policy to comply with legislation enacted by the 82<sup>nd</sup> Legislature and appropriate changes to implement as a result of new legislation.
- Continue to improve and implement record retention and document retrieval systems.
- Review, recommend, and update as needed agency legal policies and operational systems.



**Summary of Expenses:** 

| FY 2010<br>Adopted Budget | FY 2011<br>Adopted Budget             | FY 2012<br>Proposed Budget  | Increase<br>(Decrease)   |
|---------------------------|---------------------------------------|---|--|
| - Augreed Bauget          | , taoptea baaget                      | , roposed bally   | (200.000)  |
| 308,613                   | 290,605                               | 288,480   | -0.73%   |
| 413,700                   | 410,000                               | 260,800   | -36.39%  |
| 11,500                    | 11,500                                | 15,000  | 30.43%   |
| 3,750                     | 2,900                                 | 5,450   | 87.93%   |
| 0                         | 0                                     | 0   |  |
| 737,563                   | 715,005                               | 569,730   | -20.32%  |
|                           | 308,613<br>413,700<br>11,500<br>3,750 | Adopted Budget         Adopted Budget           308,613         290,605           413,700         410,000           11,500         11,500           3,750         2,900           0         0 | Adopted Budget         Adopted Budget         Proposed Budget           308,613         290,605         288,480           413,700         410,000         260,800           11,500         11,500         15,000           3,750         2,900         5,450           0         0         0 |



| Authorized Personnel:    |         | Positions |          |
|--------------------------|---------|-----------|----------|
|                          | FY 2010 | FY 2011   | FY 2012  |
|                          | Adopted | Adopted   | Proposed |
| Legal Counsel            | 1       | 1         | 1        |
| Administrative Assistant | 1       | 1         | 1        |
| Total Positions - Legal  | 2       | 2         | 2        |

### Legal Expense by Line Item

|  | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Expenditures   |                              |                                     |                                 |                               |
| Salary & Wage Expense  |                              |                                     |                                 |                               |
| Regular  | 198,310                      | 183,392                             | 92.48%                          | 212,000                       |
| Overtime   | 1,000                        | 0                                   |                                 | 1,000                         |
| TCDRS  | 28,900                       | 26,212                              | 90.70%                          | 30,885                        |
| FICA   | 9,183                        | 10,437                              | 113.66%                         | 10,075                        |
| FICA MED   | 2,890                        | 2,567                               | 88.81%                          | 3,089                         |
| Health Insurance   | 35,500                       | 19,131                              | 53.89%                          | 15,153                        |
| Life Insurance   | 714                          | 594                                 | 83.25%                          | 572                           |
| Other Benefits   | 13,568                       | 1,448                               | 10.67%                          | 14,266                        |
| Unemployment Taxes   | 540                          | 218                                 | 40.37%                          | 1,440                         |
| Total Salaries & Wages   | 290,605                      | 243,999                             | 83.96%                          | 288,480                       |
| Contractual Services   |                              |                                     |                                 |                               |
| Professional Services  |                              |                                     |                                 |                               |
| Legal  | 400,000                      | 129,065                             | 32.27%                          | 250,000                       |
| <b>Total Professional Services</b>   | 400,000                      | 129,065                             | 32.27%                          | 250,000                       |
| Other Contractual Services   |                              |                                     |                                 |                               |
| Cell Phones  | 600                          | 600                                 | 100.00%                         | 600                           |
| Memberships  | 900                          | 815                                 | 90.56%                          | 1,500                         |
| Continuing Education   | 2,000                        | 150                                 | 7.50%                           | 2,000                         |
| Seminars and Conferences   | 2,500                        | 0                                   |                                 | 2,500                         |
| Staff-Travel   | 3,500                        | 1,118                               | 31.95%                          | 3,500                         |
| Other Contractual Svcs   | 0                            | 153                                 |                                 | 200                           |
| Contractual Contingencies  | 500                          | 0                                   |                                 | 500                           |
| Total Other Contractual Services   | 10,000                       | 2,836                               | 28.36%                          | 10,800                        |
| Total Contractual Expenses   | 410,000                      | 131,901                             | 32.17%                          | 260,800                       |
| nervent an - armet and the third with the control of the control o |                              |                                     |                                 |                               |

### Legal Expense by Line Item

|                                | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|--------------------------------|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Materials and Supplies         |                              |                                     |                                 |                               |
| Books & Publications           | 11,500                       | 11,522                              | 100.19%                         | 15,000                        |
| Total Materials & Supplies Exp | 11,500                       | 11,732                              | 102.02%                         | 15,000                        |
| Operating Expenses             |                              |                                     |                                 |                               |
| Mileage Reimbursement          | 750                          | 84                                  | 11.24%                          | 500                           |
| Toll Tag Expense               | 100                          | 0                                   |                                 | 50                            |
| Parking                        | 50                           | 0                                   |                                 | 50                            |
| Meeting Expense                | 150                          | 33                                  | 21.91%                          | 4,150                         |
| Public Notices                 | 200                          | 0                                   |                                 | 200                           |
| Postage                        | 0                            | 192                                 |                                 | 200                           |
| Overnight Delivery Services    | 150                          | 16                                  | 10.80%                          | 100                           |
| Local Delivery Services        | 1,500                        | 0                                   |                                 | 200                           |
| Total Operating Expense =      | 2,900                        | 326                                 | 11.22%                          | 5,450                         |
| Financing Expenses             |                              |                                     |                                 |                               |
| Total Expenses =               | 715,005                      | 387,958                             | 54.26%                          | 569,730                       |



### Engineering

The primary role of the Engineering Department is to provide leadership and direction for all engineering functions within the agency.

#### Major Business Functions:

#### Project Inception and Feasibility-

Coordinate with other transportation providers in the region (TxDOT, City of Austin, Travis County, Williamson County) to assure that mobility needs for the region are defined and included in the Long Range Transportation Plan. Provide feasibility analysis for selected projects to evaluate implementation priority.

<u>Project Development:</u> Coordinate with stakeholders to accurately program and develop priority projects to the appropriate level for implementation. Stakeholders would include external – federal and state agencies, local governments and the general public. Internal stakeholders would include the Board of Directors, the Executive Director, Legal Department, Financial Team, Toll Operations Department, General Engineering Consultants and Public Relations Department.

The product may include schematic level design, or more complete design as well as the appropriate level of environmental documentation and clearance.

<u>Project Implementation:</u> These activities would include coordination with major internal stakeholders to determine the appropriate project deliver method as well as the implementation oversight to provide the Authority with a project of the highest quality that meets the financial and timing constraints.

<u>Roadway Maintenance</u>: Quantifiable definition of appropriate levels of roadway maintenance that will drive the estimated maintenance costs for any given project over the life of any debt and beyond.

Programmatic annual assessment of roadway conditions and estimated maintenance costs (needs) for the next fiscal year.

Oversight of all maintenance activities performed on Authority roadways or other assets.

#### FY 2011 Highlights and Accomplishments:

- Award of contract for construction of the direct connectors on the 290E toll project to and from US 183
  using "economic stimulus" funding.
- Award of contract for construction of Phase II of the 183A toll project to extend the tolled main lanes of 183A from RM 1431 to approximately 6 miles north.
- Completion of the procurement process for the design-build Comprehensive Development Agreement (CDA) for the 290E toll project from US 183 east to SH 130.
- Successful unprecedented partnering with TxDOT by a Mobility Authority to jointly oversee the production and completion of environmental documentation for the MoPac Improvement Project.
- Successful implementation of the Project Dashboard an internal web application that gives an overall snapshot of project metrics in terms of schedule and budget that is updated monthly through normal business processes.
- Creation and implementation of the Authority's "Green Credits Program" for implementing sustainable construction activities on projects under construction.



### Engineering

- Creation of the Authority's "Green Mobility Challenge" a competition aimed at stimulating the very best ideas for sustainable roadway project elements.
- Successful implementation of an Electronic Document Management System for the agency.

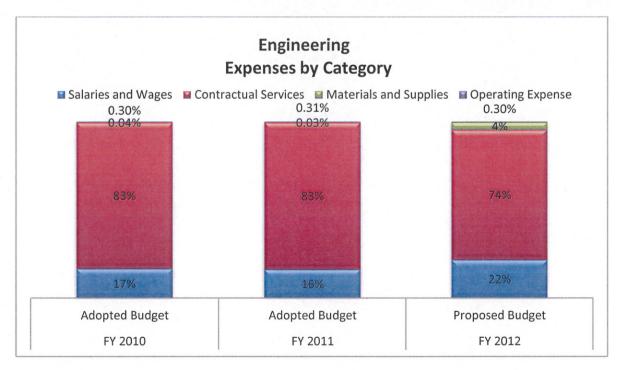
#### FY 2012 Overview and Goals:

- Continue outstanding program support from our two General Engineering Consultant's (GEC's) for all annual Operations Budget activities including; financial planning support, technology support, contract procurement and management support, trust indenture support, general program support and roadway operations and maintenance support.
- Successful completion of the 290E Direct Connector project on-time and on-budget
- Successful completion of the 183A Phase II toll project on-time and on-budget
- Successful completion of the 290E "interim milestone" work from US 183 to Springdale Rd.
- Completion of the MoPac Improvement Project environmental process
- Completion of the 183S (Manchaca Expressway) environmental process
- Partner with TxDOT on the environmental process for the SH 45SW project as well as the US 290W (The Y) project
- Complete the Green Mobility Challenge for SH 45SW and US 290W (The Y)
- Creation of quantifiable "levels of service" for the maintenance of Authority roadways and define a
  maintenance business model for the Authority that is efficient and scalable as we add roadways to the
  system
- Assist with definition, organization and codification of operating policies for the Authority
- Assist with definition of operations budget code descriptions
- Continue to enhance the "modified" design-bid-build project delivery model based on lessons learned from the 290E direct connector project and the 183A Phase II project
- Research appropriate performance measures for the Engineering Department as well as the Authority with respect to transportation project implementation



### Engineering

| Summary of Expenses:   | FY 2010        | FY 2011        | FY 2012         | Incress    |
|------------------------|----------------|----------------|-----------------|------------|
|                        | Adopted Budget | Adopted Budget | Proposed Budget | (Decrease) |
|                        |                |                |                 |            |
| Salaries and Wages     | 493,736        | 539,671        | 628,324         | 16.43%     |
| Contractual Services   | 2,460,750      | 2,781,100      | 2,137,100       | -23.16%    |
| Materials and Supplies | 1,150          | 1,000          | 125,000         | 12400.00%  |
| Operating Expense      | 8,900          | 10,270         | 8,770           | -14.61%    |
| Financing Expense      | 0              | 0              | 0               |            |
| Total Expenses         | 2,964,536      | 3,332,041      | 2,899,194       | -12.99%    |



| Authorized Personnel:         | Positions          |                    |                     |
|-------------------------------|--------------------|--------------------|---------------------|
|                               | FY 2010<br>Adopted | FY 2011<br>Adopted | FY 2012<br>Proposed |
| Engineering Director          | 1                  | 1                  | 1                   |
| Engineer                      | 1                  | 1                  | 1                   |
| Maintenance Manager           | 1                  | 1                  | 1                   |
| Administrative Assistant*     | 0                  | 0                  | 1                   |
| Total Positions - Engineering | 3                  | 3                  | 4                   |

<sup>\*</sup>Position moved to Engineering in FY 2011

## Engineering Expense by Line Item

| Expenditures                            | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget |
|---|------------------------------|-------------------------------------|---------------------------------|-------------------------------|
| Expenditures                            |                              |                                     |                                 |                               |
| Salary & Wage Expense                   |                              |                                     |                                 |                               |
| Regular                                 | 317,866                      | 220,681                             | 69.43%                          | 368,601                       |
| Contractual Employees                   | 105,000                      | 30,725                              | 29.26%                          | 105,000                       |
| TCDRS                                   | 46,091                       | 31,527                              | 68.40%                          | 53,447                        |
| FICA                                    | 14,666                       | 11,368                              | 77.51%                          | 16,390                        |
| FICA MED                                | 4,609                        | 3,124                               | 67.78%                          | 5,345                         |
| Health Insurance                        | 28,000                       | 23,800                              | 85.00%                          | 51,593                        |
| Life Insurance                          | 1,144                        | 708                                 | 61.89%                          | 995                           |
| Other Benefits                          | 21,657                       | 4,399                               | 20.31%                          | 24,695                        |
| Unemployment Taxes                      | 638                          | 530                                 | 83.10%                          | 2,259                         |
| Total Salaries & Wages                  | 539,671                      | 326,862                             | 60.57%                          | 628,324                       |
| Contractual Services                    |                              |                                     |                                 |                               |
| Contractual Services                    |                              |                                     |                                 |                               |
| Professional Services                   |                              |                                     |                                 |                               |
| General Engineering Consultant          | 1,550,000                    | 966,534                             | 62.36%                          | 1,200,000                     |
| Facility maintenance                    | 90,000                       | 73,608                              | 81.79%                          |                               |
| Traffic management                      | 0                            | 0                                   |                                 |                               |
| Total Professional Services             | 1,640,000                    | 1,040,141                           | 63.42%                          | 1,200,000                     |
| Other Contractual Services              |                              |                                     |                                 |                               |
| Traffic Management                      | 0                            | 10,804                              |                                 |                               |
| Emergency Maintenance                   | 10,000                       | 0                                   |                                 | 10,000                        |
| Roadway Maintenance Contract            | 300,000                      | 68,484                              | 22.83%                          | 300,000                       |
| Landscape Maintenance                   | 200,000                      | 116,265                             | 58.13%                          | 280,000                       |
| Signal & Illumination Main              | 250,000                      | 131,933                             | 52.77%                          | 175,000                       |
| Mowing and litter control               | 300,000                      | 54,067                              | 18.02%                          | 40,000                        |
| Hazardous material cleanup              | 10,000                       | 0                                   |                                 | 10,000                        |
| Striping                                | 50,000                       | 0                                   |                                 | 75,000                        |
| Graffitti removal                       | 10,000                       | 2,125                               | 21.25%                          | 10,000                        |
| Cell Phones                             | 1,600                        | 2,937                               | 183.59%                         | 3,600                         |
| Other Communication Expense             | 0                            | 925                                 |                                 |                               |
| Continuing Education                    | 1,000                        | 0                                   |                                 |                               |
| Seminars and Conferences                | 3,000                        | 975                                 | 32.50%                          | 3,000                         |
| Staff-Travel                            | 5,500                        | 3,386                               | 61.56%                          | 5,500                         |
| Other Contractual Svcs                  | 0                            | 114                                 |                                 | 25,000                        |
| Roadway Maintenance Contract            | 0                            | 14,955                              |                                 |                               |
| Contractual Contingencies               | 0                            | 11,521                              |                                 |                               |
| <b>Total Other Contractual Services</b> | 1,141,100                    | 418,491                             | 36.67%                          | 937,100                       |
| Total Contractual Expenses              | 2,781,100                    | 1,458,633                           | 52.45%                          | 2,137,100                     |
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### Engineering Expense by Line Item

|                                 | Adopted<br>FY 2011<br>Budget | Actual Year<br>To Date<br>6/22/2011 | Percent<br>of Budget<br>to date | Proposed<br>FY 2012<br>Budget           |
|---------------------------------|------------------------------|-------------------------------------|---------------------------------|---|
| Materials and Supplies          |                              |                                     |                                 | *************************************** |
| Ice Control Materials           | 0                            | 0                                   |                                 | 25,000                                  |
| Maintenance Supplies-Roadway    | 0                            | 0                                   |                                 | 100,000                                 |
| Tools & Equipment               | 500                          | 14                                  | 2.79%                           |   |
| Misc Materials & Supplies       | 500                          | 89                                  | 17.77%                          |   |
| Total Materials & Supplies Exp  | 1,000                        | 168                                 | 16.82%                          | 125,000                                 |
| Operating Expenses              |                              |                                     |                                 |   |
| Gasoline                        | 3,500                        | 3,987                               | 113.92%                         | 5,000                                   |
| Mileage Reimbursement           | 1,000                        | 808                                 | 80.81%                          | 1,000                                   |
| Toll Tag Expense                | 2,300                        | 2,558                               | 111.20%                         | 2,300                                   |
| Parking                         | 20                           | 17                                  | 82.50%                          | 20                                      |
| Meeting Expense                 | 0                            | 30                                  |                                 | 100                                     |
| Postage                         | 0                            | 44                                  |                                 |   |
| Overnight Delivery Services     | 100                          | 0                                   |                                 |   |
| Repair and Maintenance          | 200                          | 0                                   |                                 |   |
| Repair and Maintenance-Vehicles | 2,900                        | 3,263                               |                                 | 100                                     |
| Other Licenses                  | 250                          | 235                                 | 94.00%                          | 250                                     |
| Total Operating Expense         | 10,270                       | 10,941                              | 106.53%                         | 8,770                                   |
| Financing Expenses              |                              |                                     |                                 |   |
| Total Financing Expense         | 0                            | 0                                   |                                 | 0                                       |
| Total Expenses                  | 3,332,041                    | 1,796,603                           | 53.92%                          | 2,899,194                               |

## Consolidated Staffing Schedule

| Authorized Personnel:                     |         | Positions |          |
|---|---------|-----------|----------|
|   | FY 2010 | FY 2011   | FY 2012  |
|   | Adopted | Adopted   | Proposed |
| <u>Administration</u>                     |         |           | 3        |
| Executive Director                        | 1       | 1         | 1        |
| Deputy Director                           | 1       | 1         | 1        |
| Assistant to Executive Director           | 1       | 1         | 1        |
| Senior Administrative Assistant           | 1       | 1         | 0        |
| Receptionist                              | 1       | 1         | 1        |
| Community Development Specialist          |         |           |          |
| (previously Economic/Business Development |         |           |          |
| Director)*                                | 1       | 1         | 1        |
| Project Coordinator                       | 1       | 0         | 0        |
| Director of Procurement & Contract Mgt    | 0       | 0         | 0        |
| Intern*                                   | 0       | 1         | 1        |
| <u>Financial Services</u>                 |         |           |          |
| CFO                                       | 1       | 1         | 1        |
| Controller                                | 1       | 1         | 1        |
| Fiscal Analyst                            | 1       | 1         | 1        |
| Intern                                    | 1       | 0         | 0        |
| Toll Operations                           |         |           |          |
| Operations Director                       | 1       | 1         | 1        |
| Court Liaison                             | 1       | 1         | 1        |
| Communications and Marketing              |         |           |          |
| Communications and Marketing Director     | 1       | 1         | 1        |
| Communications and Marketing Specialist   | 1       | 1         | 1        |
| Intern*                                   | 1       | 1         | 1        |
| <u>Legal</u>                              |         |           |          |
| Legal Counsel                             | 1       | 1         | 1        |
| Administrative Assistant                  | 1       | 1         | 1        |
| <u>Engineering</u>                        |         |           |          |
| Engineering Director                      | 1       | 1         | 1        |
| Engineer*                                 | 1       | 1         | 1        |
| Maintenance Manager                       | 1       | 1         | 1        |
| Administrative Assistant                  | 0       | 0         | 1        |
| Total Positions                           | 21      | 20        | 20       |

<sup>\*</sup>Positions currently not filled



## FY 2012 Capital Budget

### **Operating Capital Budget**

No items proposed

### **Capital Projects**

### Public-Private Partnership (P3) Development Initiative:

| Manor Expressway Project Phases I & II         |               |
|--|---------------|
| Total Public-Private Partnership Development   | \$<br>200,000 |
| Mopac Managed Lanes Project  183 South Project | \$<br>100,000 |

| Traffic and Revenue Analysis | \$<br>1,511,368 |
|------------------------------|-----------------|
| Environmental                | 250,000         |
| Final Design                 | 37,369,250      |
| Right of Way                 | 65,400,000      |
| Utility Relocation           | 2,200,000       |
| Construction                 | 280,304,155     |
| Project Oversight            | 38,800,000      |
| TxDOT Reimbursements         | 600,000         |
|                              |                 |

Total Manor Expressway Phase I & II \$ 426,434,773



## FY 2012 Proposed System Operating Budget

| System Operating Costs       |                        |              |
|------------------------------|------------------------|--------------|
| Toll Operations              | Operating Expenses     | \$ 4,249,159 |
| Finance Department           | Insurance Expense      | 90,000       |
| Finance Department           | Trustee Expense        | 2,000        |
| Finance Department           | Salaries               | 294,216      |
| Finance Department           | Rent                   | 190,000      |
| Finance Department           | Contractual            | 165,850      |
| Finance Department           | Materials and Supplies | 19,650       |
| Legal                        | Salaries               | 115,392      |
| Legal                        | Contractual            | 125,000      |
| Communications               | Salaries               | 132,755      |
| Communications               | Contractual            | 135,000      |
| Communications               | Materials and Supplies | 26,000       |
| Engineering                  | Salaries               | 188,497      |
| Engineering                  | Contractual            | 361,800      |
| Administration               | Salaries               | 460,782      |
|                              |                        |              |
| Total System Operating Costs |                        | \$ 6,556,101 |

# GENERAL MEETING OF THE BOARD OF DIRECTORS OF THE CENTRAL TEXAS REGIONAL MOBILITY AUTHORITY

### **RESOLUTION NO. 11-\_\_\_**

### **ADOPTION OF FY 2012 BUDGET**

WHEREAS, the Central Texas Regional Mobility Authority ("CTRMA") was created pursuant to the request of Travis and Williamson Counties and in accordance with provisions of the Transportation Code and the petition and approval process established in 43 Tex. Admin. Code § 26.01, et. seq. (the "RMA Rules"); and

WHEREAS, prudent management and fiscal oversight are overriding objectives of the CTRMA Board of Directors; and

WHEREAS, it is necessary and desirable to develop and adopt a budget for CTRMA operations at the commencement of each fiscal year; and

WHEREAS, the Executive Director and staff have developed and recommend that the Board of Directors approve the budget for fiscal year 2011-2012 ("FY 2012") attached and incorporated into this resolution as Attachment A.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors approves the FY 2012 budget as set forth in Attachment A; and

BE IT FURTHER RESOLVED that no funds otherwise appropriated and made available by the FY 2012 budget may be spent on lease payments for a multi-function copier/printer/fax machine, or to provide service and maintenance for a multi-function copier/printer/fax machine unless that machine is owned by CTRMA; and

BE IT FURTHER RESOLVED that this budget may be amended from time-to-time by approval of the Board of Directors.

Adopted by the Board of Directors of the Central Texas Regional Mobility Authority on the 30<sup>th</sup> day of June, 2011.

| Submitted and reviewed by:  | Approved:  |  |
|---|--|--|
| Andrew Martin   | Ray A. Wilkerson                                       |  |
| General Counsel for the Central Texas Regional Mobility Authority | Chairman, Board of Directors<br>Resolution Number: 11- |  |

Date Passed: 6/29/11