

December 13, 2017 AGENDA ITEM #12

Consider the Executive Director's recommendation for the award of one or more contracts for Government Relations Services

Strategic Plan Relevance: Regional Mobility

Department: Communications

Contact: Dee Anne Heath, Director of External Affairs

Associated Costs: Total amount not to exceed \$300,000.00

Funding Source: Operating Fund

Action Requested: Consider and act on draft resolution

Summary:

The process to procure a new Government Relations Consultant began in August 2017 with the issuance of a Request for Proposals (RFP). Four firms responded to the RFP and, following evaluation of the written submissions, all four firms were selected to participate in interviews. The four firms were:

- Imperium Public Affairs
- Infrastructure Solutions Inc.
- Granite Public Affairs
- Delisi Communications

At the Board Meeting, the Executive Director will present his recommendation to the Board for its consideration and action for the award of one or more contracts for government relations services.

Backup Provided: Draft resolution to be provided at the Board Meeting.